

**BRINGING TOGETHER INDONESIA'S LEADING EVENTS
IN SUPPORT OF THE USD \$450 BILLION NATIONAL INFRASTRUCTURE AGENDA**



Indonesia Infrastructure Week 2016

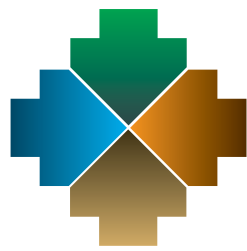
9-11 NOVEMBER 2016 | JAKARTA CONVENTION CENTER

FEATURING



SMART INFRASTRUCTURE

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Indonesia Infrastructure Week 2016

WHAT IS IIW?

It's the largest gathering of infrastructure stakeholders and decision makers in Indonesia, and for 2016, we're aiming to engage 16,000 visitors, providing them with end to end solutions for the \$450 billion critical national infrastructure expenditure over the next 5 years.

When is IIW?

Indonesia Infrastructure Week takes place each year in November in Jakarta and in 2016, it will take place in the Jakarta Convention Center from 9-11 November.

KEY FEATURES AT IIW 2016

At IIW 2016, **FIVE LEADING EVENTS** will come together to provide end-to-end solutions across Indonesia's critical national infrastructure. There will be **EXHIBITS** on the show floor, visitor **WORKSHOPS**, a **ONE-TO-ONE MEETINGS** programme and **CONFERENCE** streams covering all the different infrastructure sectors for delegates. All the shows elements are designed to provide the Government, project holders, investors, contractors and suppliers of equipment and services, the best platform to share knowledge, open dialogue and showcase new technologies.

The industry sectors represented on the show floor and the conference are:



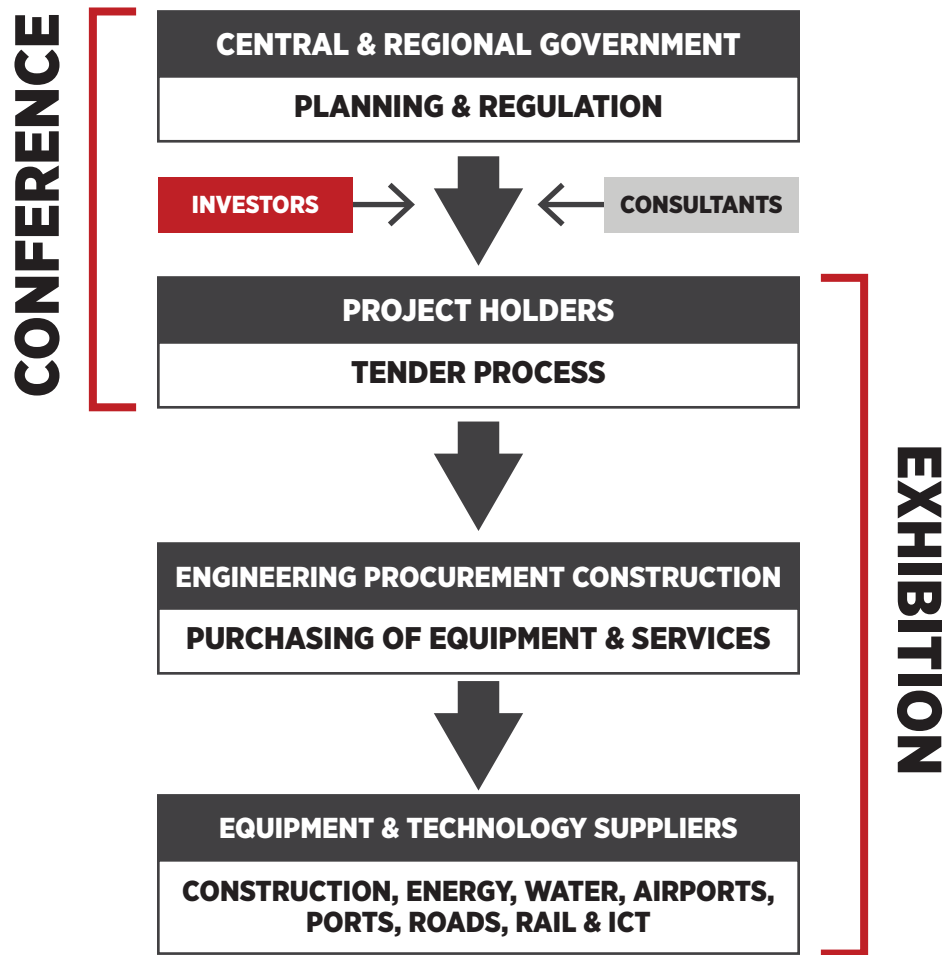
WHY INDONESIA?

Indonesia has huge growth potential and immediate opportunities that make it an attractive proposition for investors and commercial enterprises, both internationally and locally.

THERE IS ENORMOUS DEMAND FROM THE WORLD'S LARGEST ARCHIPELAGO, with 17,500 islands and a population of 250 million. Abundant natural resources, a large and growing domestic market, combined with an improving investment climate and an increasing global profile, are just a few of Indonesia's key strengths. It has currently one of the fastest growing global construction markets and is projected to be the world's 5th biggest GDP economy in PPP terms by 2030. Indonesia's huge economic potential is primed for takeoff.

OPPORTUNITIES THROUGHOUT THE BUYING CHAIN

All five sector specific events located in Indonesia Infrastructure Week have been designed to provide the Government, project holders, investors, contractors and suppliers of equipment and services the best platform to share knowledge, open dialogue and showcase new technologies that will drive Indonesia’s critical national infrastructure.



THE FLOOR IS YOURS!

It’s no secret that Government, together with the State Owned Enterprises are the country’s largest buyer of goods, services and construction works – come and hear their plans for 2017 onwards, discuss your solutions and demonstrate your products and services with the key decision makers in Indonesia’s infrastructure markets. The entire buying chain is here – make sure your company makes the most of this powerful opportunity.

GOVERNMENT PATRONS



Coordinating
Ministry for
Economic Affairs



Ministry of
Transportation



Ministry of
Public Works
and Housing



Ministry of
Communication and
Informatics



BKPM
Indonesia Investment
Coordinating Board



Ministry of
Energy and
Mineral Resources



BAPPENAS
Ministry of National
Development
Planning



Ministry of
Industry



Ministry of
State Owned
Enterprises



National
Land Agency



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Foreign Affairs



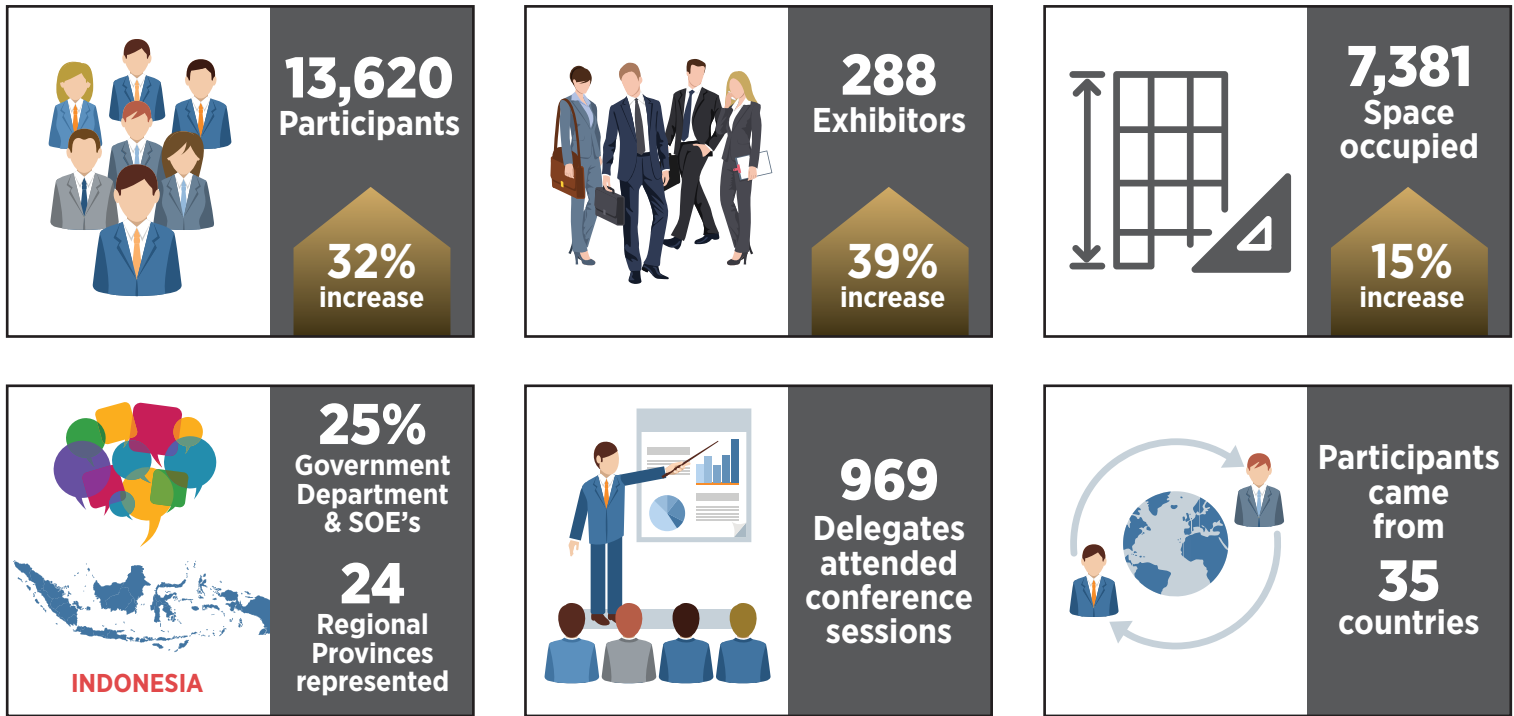
Ministry of
Trade



Ministry of
Home Affairs

2015 SHOW PROFILE

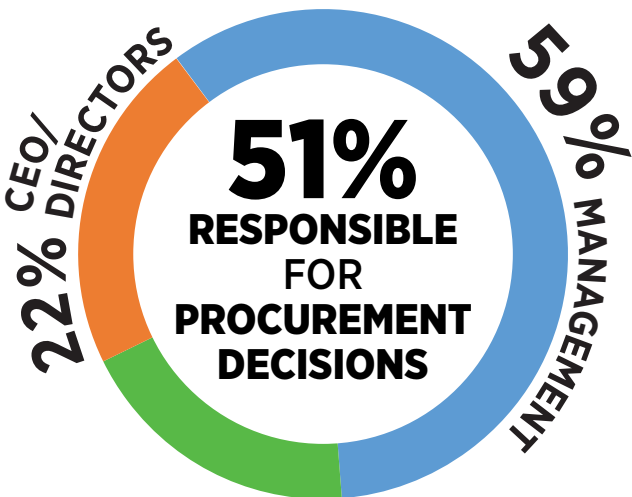
One of the powerful attributes at IIW is the mix of public and private sector organisations. This, combined with the high cross-over of visitors between the different vertical sectors, gives IIW it's unique market position. In 2015, **13,620 PARTICIPANTS** attended, 25% were from Government departments or State Owned Enterprises.



WHO VISITS IIW?

Typical job types that visit are:

- | | | |
|---|---|--|
| <ul style="list-style-type: none">• Procurement managers• Project holders• Contractors• Architects• Engineers• Investors | <ul style="list-style-type: none">• Consultants• Developers• BUMN's / SOE's• Specifiers• Distributors• CTO's | <ul style="list-style-type: none">• Central & Regional Government• CEO's• Owners• Logistics managers• Security Analysts• Planners |
|---|---|--|



Main reasons for attending IIW



1 in 5 visitors made a purchase or closed a deal at the event.

DURING IIW 2015, VISITORS MADE DEALS WORTH USD \$9 BILLION

“So, I support Indonesia Infrastructure Week. We hope that it will continue to gather stakeholders together in order to continue sharing the knowledge of latest technologies.”

Jusuf Kalla

*Vice President Republic of Indonesia
at the opening of IIW 2015*



“I would like to thank the organizer for organizing IIW, both the conference and exhibition. Hopefully our renewed infrastructure development, as a result, will increase economic growth in Indonesia.”

Rudiantara

Minister of Communication and Informatics, RI

“I believe this year’s forum will generate confidence for the international community that Indonesia really is undergoing a fundamental change in economic development.”

Surjo Bambang Sulisto

Chairman of KADIN Indonesia



“Probably the most complete and appealing event of its kind in Indonesia. It attracts professionals and decision makers from various business sectors and authorities.”

Koen Soenens

Business Development Director, Flir Systems

“Indonesia Infrastructure Week is one of the best organized forums and exhibitions that we have witnessed in Indonesia. It attracts quality people from around the world, vital industry networking, a range and quality of exhibitors and is well organized.”

Haifa Shaar

Marketing Communications Manager, Future Pipe Industries



“Connecting companies from different industries across infrastructure is a brilliant idea.”

Yuwono Utomo

Sales and Marketing Manager, PointStar

“This is a must do event. There are a lot of opportunities to develop your business through the companies and investors from both an international and regional level that participate in IIW.”

Wiryawan Wiryono

Director, KPMG Infrastructure Advisory



PLEASE CONTACT US TO PUT YOUR BUSINESS IN THE SPOTLIGHT



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CONFERENCE AND EXHIBITION

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